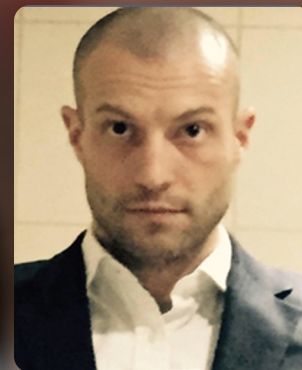




— CONSULTANT PROFILE:

NAME: MATTHEW SPRINGHAM

in : WWW.LINKEDIN.COM/IN/MATTHEWSRINGHAM



— ABOUT MATTHEW:

- 2001 until Current: Director of Data Revolution HR part of the Vertical Market Recruitment Group and VMR Consultants.
- Data Revolution has adopted a number of different business models since its inception in 2001 under Matthews ownership and direction.
- Initially and up until 2009 it operated as a sub 10 man company specialising in development markets in the UK with Matthew personally placing around 50 candidates a year and being the companies primary fee earner.
- Since this point in time the company has grown and changed with the market being as large as 90 people placing as many as 40 candidates a month across Europe, with a specialism of development and ERP across multiple brands using headhunting and the telephone as the primary candidate sourcing tool. For a period of time the company relied on mass marketing via email and sourcing tools which has evolved into the current model which operates as a single brand as a quality focussed, client centric search business with customers recruiting in the specialism of Development, Data Science and Business Intelligence candidates using sourcing, video and marketing and headhunting being the primary candidate sourcing tools.
- 1998 – 2001: Since education in Information Technology Matthew had a previous short career as a Recruiter for GCS and Compuvac and prior to this being a Developer utilising legacy mainframe technology with Natwest Bank and Marks and Spencer.
- In this period he also enjoyed a backpacking around the world trip visiting Thailand, Malaysia, Singapore, Indonesia, Australia, New Zealand and the USA.
- Matthew is heavily focussed on business process and standards.
- Matthews strengths are understanding exactly what business can offer and need from a commercial and technical perspective transforming client requirements into sales and marketing programs backed up by thorough search processes to identify and engage candidates. He specialises specifically in organising recruiting projects where large numbers of highly skilled technical resources are required in short periods of time.
- Matthews enjoys spending time with family, friends and the gym, he has an interest in business, investment property and nutrition. He loves the occasional ride on his Harley.

— TESTIMONIALS:

— GOHIR RASHID

- For video Testimonial <https://www.youtube.com/watch?v=m7E64aXnu4E>
- Gohir was a client at all of the following companies;
 - Spider Information Systems
 - Beazley www.beazley.com
 - Lancashire Insurance Services www.lancashiregroup.com

— I've known Matt for over 20 years.

- I first met Matt when I set up my own company Spider Information Services. We're a small boutique software company and I needed some young bright talent to help bring up the company.
- I first met Matt over a cup of coffee and I sat down and explained to him the kind of resources I was looking for, some young bright talent with a specialist skill set.
- Straight off the bat, Matt came up with some names and it was clear that he understood exactly the sort of calibre of people we were looking for and in no time at all we recruited the team.
- Having sold my company, I joined Beazley as Head of Architecture and Application Development, busy with going through rapid expansion and we needed to quickly build the team. I turned to Matt and we quickly brought a team of forty people together. This involved recruiting application Developers; Data Architects; BI Developers and a management team as well. Within the year we successfully put the team together.
- More recently, I moved to Lancashire Insurance Services, Lancashire is a start up. There was absolutely no development team, no infrastructure there whatsoever. We had to build the team up from the outset. So, having turned to Matt, Matt assisted me in putting a team together.
- Throughout this period, we've always insisted on recruiting the very best. Each time I've turned to Matt he has successfully recruited the right level of candidate I've looked for, using various techniques such as headhunting; going to the major system integrator consultancies; or even looking at niche boutiques.
- At the end of the day wherever the talent is, Matt's been able to source it for us. I have no hesitation in recommending Matt and Data Revolution and I wish them all the very best for the future.

— RANDY DAAL

— Manager Frontmen Utrecht, Frontend / Nodejs Developer

— Randy was a client of Matthew's

- Working together with Matthew is really nice as he knows how to bring extra value to the client. Also the personal touch on how to approach several cases together with the constant thinking on how to improve the collaboration is something I appreciate a lot.

— STUART MCHUGH

— Head Of Information Technology at Bates Wells

- Matthew is an excellent recruiter who provides an dedicated and professional service. He follows the brief and consistently produces accurate and quality results.

— MEHRAN NIKOO

— Head of Platform Engineering at Trainline

- Matt is a friendly and professional recruiter who understands the technology, especially the .NET development platform very well. He gains a very good insight into the vacancy and the employer and does an excellent job in matching that with the candidates' skills, experience and interests.

— OLIVER SOUTHGATE

— Reed Business Information

- I have been dealing with Matthew for a number of years, I find his approach to recruitment very professional, he gets to understand both the role and actual requirements before sending me through candidates. I have yet to receive a CV from Matthew that I haven't interviewed. I would have great pleasure in recommending Matthew

— ROSH SARAN

— CTO at DynaRisk

- Matthew is one of the best recruiters I've ever come across. I have to point out his impeccable persistence and patience and a radical strategy to hold unambiguous conversations and communications. Combined with his excellent technical knowledge and the extra effort to help you to reach a best decision; I highly recommend Matthew for any developer seeking a new job.

— PREDRAG POPOVIC

— Director at Fincore Ltd.

- Matthew takes care about filtering out candidates whose background, skills or both do not match the requirement. He is also very good in following industry trends, doing research and notifying us of opportunities that exist in market place.

— PHIL GIBSON

— HR Director at Edenbrook

- Matthew is an exceptional recruiter with deep contextual appreciation for the technologies that he recruits in. I would not hesitate to recommend Matthew when recruiting in high volume at high quality. During our working partnership, Matthew was considered an expert in his field and regularly produced the best candidates versus the other agencies with whom we were working.